



**Supply Chain  
Expertise  
On Demand**



**Supply Chain & Logistics Management  
Consulting & Support**

[www.supplychainmanager.com.au](http://www.supplychainmanager.com.au)

*We'll do it for you*



**Supply Chain & Logistics Management  
Coaching & Education**

[www.supplychaincoach.com.au](http://www.supplychaincoach.com.au)

*We'll show you how*



LSC Solutions Pty Ltd delivers its services via its agencies **Supply Chain Manager™** and **Supply Chain Coach®** to assist and empower our clients to establish world-class supply chains and operations.

Since 2004, over 100 firms and 1400 executives have relied on our best practice supply chain solutions, across 200+ projects identifying over \$1Billion in opportunities.

Operating Australia-wide, the company boasts a solid team of independent consultants, coaches and trainers and a comprehensive support team.

# What do you want your firm and its supply chains to achieve?



Leading firms identify the strategic performance requirements of their key customers, major supply chains, shareholders and key stakeholders, and then configure their supply chain network, processes and resources to achieve these requirements.

## Five core supply chain capabilities are required at expert levels to establish world-class supply chains and operations

Achieve & sustain superior

### Supply Chain PERFORMANCE



**Goal:** Supply chain performance is optimal, competitive and predictive. Best practice metrics, accurate data and innovative technology allow timely results communication. Supply chain performance gaps and risks are proactively managed by expert teams. Supply Chain Performance objectives are sustainable and substantial value is continuously created.

**Achieve your strategic objectives**

Establish a Globally-competitive

### Supply Chain STRATEGY



**Goal:** Supply Chain Strategy is aligned with the Corporate Strategy. All market channels have confirmed build strategies; are segmented and prioritised; strategic performance priorities are identified and managed to best-in-class standards. Strategic objectives and performance targets are sustainable and substantial value is continuously created.

**Bring your Corporate Strategy to life**

Establish a world-class

### Supply Chain NETWORK



**Goal:** Domestic and international supply, logistics infrastructure, company operations and distribution are optimised and allow goods and services to flow from supplier to customer (B2B and B2C) in compliance with the Supply Chain Strategy. Supply Chain Network performance objectives are sustainable and substantial value is continuously created.

**Bring your Supply Chain Strategy to life**

Establish best practice

### Supply Chain PROCESSES



**Goal:** Supply Chain Processes are designed in compliance with the operational and performance requirements of the Supply Chain Network. Policies, rules, processes and procedures are current, proven, optimised and integrated. Supply Chain Process performance objectives are sustainable and substantial value is continuously created.

**Bring your Supply Chain Network to life**

Establish & optimise

### Supply Chain RESOURCES



**Goal:** Supply Chain Resources (people, materials, finished goods, parts, tools, equipment, technology and budget) are sufficient, optimised and allow Supply Chain Processes and the Supply Chain Network to achieve performance objectives. Supply Chain Resources performance objectives are sustainable and substantial value is continuously created.

**Bring your Supply Chain Processes to life**

Over 60 skill sets are required at expert level to deliver this value across the five core supply chain capabilities. We have the expert team with this capability.

Your customers expect reliable, responsive and flexible services from suppliers who are also able to manage costs and assets efficiently.



**Supply Chain & Logistics Management**  
**Consulting & Support**

Assisting clients to establish world-class supply chains and operations that grow substantial endless value.

**Workshop Facilitation**

Facilitator-led workshops to identify next steps, establish structure and achieve specific outcomes

- Next Steps Workshops
- SCMi Supply Chain Collaboration Workshop
- SCMi Supply Chain Partnership Workshop
- Customise Your Workshop

**Consulting**

Leadership and assistance to establish and sustain world-class supply chains and operations

- On Demand Advisory
- High Level Review
- High Level Design
- Customise Your Project

**Intensive Support**

Comprehensive onsite and remote support to implement strategies, manage projects and activities

- Insourced Services
- Outsourced Services
- Customise Your Support

At Supply Chain Manager™ we provide our clients with expert supply chain advice, direction, supply chain project management, 'hands-on' assistance through insourced support and a complete outsourced supply chain department managed by a supply chain manager.

**P:** 1300 572 572

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**Supply Chain & Logistics Management**  
**Coaching & Education**

Empowering clients to establish world-class supply chains and operations that continuously create value.

**Coaching**

Comprehensive guidance how to establish & sustain world-class supply chains and operations

- On Demand Coaching
- Virtual Coaching
- Onsite Coaching
- Blended Coaching

**Executive Education**

Public & In-House Programs to learn world's best practice supply chain management methodologies

- SCMi Supply Chain Management Framework
- SCMi High Performance Business Relationships
- Supply Chain Transformation Blueprint

At Supply Chain Coach® we provide virtual and onsite comprehensive coaching programs, and public and in-house executive education programs on best practice Supply Chain Management, High Performance Business Relationships and Supply Chain Transformation.

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Our supply chain experts have over 400 years of combined supply chain experience and are thought leaders who have invested over one million dollars on their professional development.



Join 1400 executives who have utilised our services over the last 12 years to achieve their strategic and operational performance objectives

## Your Benefits

- ✓ Strategic objectives within your Supply Chain Strategy and Corporate Strategy will be achieved
- ✓ Your firms' reputation will be protected through the achievement of customer service excellence
- ✓ Relationships with key customers and suppliers will achieve strategic goals and substantial benefits
- ✓ Issues and risks regarding insufficient supply chain expertise, resources and time, will be resolved
- ✓ Poor performing and unsustainable processes and practices will be replaced with best practices, well managed and achieving performance targets



## Servicing 18 Industry Sectors

Our Clients are the backbone of Australia from small business to complex corporations spanning across 18 industry sectors including:

- Manufacturing
- Wholesale
- Distribution
- Maintenance
- Transportation
- Energy
- Mining
- Retail
- Services
- Ports
- Fabrication
- Engineering
- Construction
- Health
- Medical
- Hospitality
- Water
- Agriculture

## Our Vision

- To make Australian companies the most competitive companies in the world.
- To be Australia's preferred provider of supply chain consulting, support, coaching and education services, by assisting firms and by empowering individuals and teams, to establish world-class supply chains and operations.
- To be an employer of choice and Australia's preferred avenue for independent supply chain experts to fulfil their dreams and live their passion by enabling our clients to fulfil theirs.

*We believe that no one person is greater than the sum of us.*



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